



### HERCULIS GROUP WEALTH & INVESTMENT BOUTIQUE

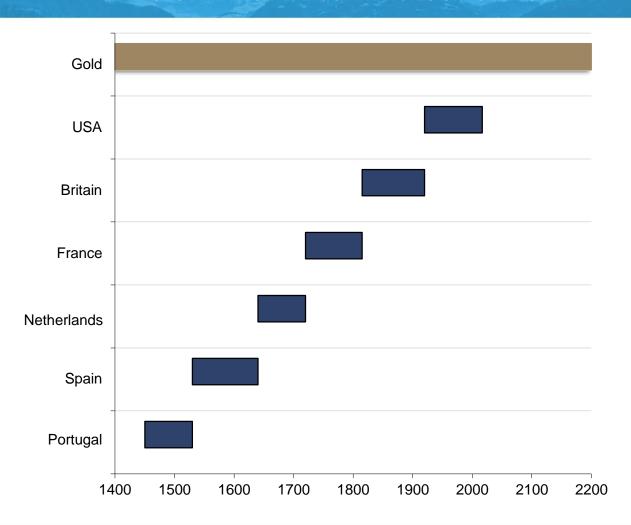
**HERCULIS GROUP** is a Wealth & Investment Boutique which was established in 2009 by a group of Swiss partners for bringing new added value to the Wealth Owners (HNWIs, Family Offices, Charities and Endowments) through responsible business approach in Wealth & Asset Management and Investment Banking industries taking into account principles of ethics, transparency and performance.

#### **HERCULIS GROUP** comprises three companies:

- HERCULIS PARTNERS SA alternative investments, SAAM member
- **HERCULIS TRUSTEES AG** trustee services, SAAM member
- **HERCULIS GUARDIANS SA** information protection and valuables storage.

**HERCULIS GROUP Companies** are members of the Swiss Association of Asset Managers (SAAM) and have offices in Zurich, Geneva and Porrentruy (40 min from Basel).

#### **GLOBAL RESERVE CURRENCIES SINCE 1400 YEAR**





#### **GRAPH OF GOLD TRADING PRICE**





#### GRAPH OF GOLD TRADING PRICE FOR LAST 20 YEARS





#### COMPARISON OF GOLD AND ASSESTS PERFORMANCE

Current price: \$1,422

Agget	Instrument	Changes over the period, %					
Asset		1 year	3 years	5 years	10 years	20 years	
Gold	Gold	+ 1 5%	+6.3%	+7.12%	+49.7%	+432%	
Stock	Index S&P-500*	+8.2%	+40.16%	+50.07%	+220%	+ 116%	
Bonds	Investment Grade ETF**	+7.15%	+0.47%	+3.7%	+24.02%	+20.6%	
Real Estate	Dow Jones Equity REIT***	+ 15.82%	+ 17.21%	+ 52.78%	+338.42%	+718.7%	
USD	DXY index***	+2.1%	+0.46%	+20.7%	+22%	-6.4%	

<sup>\* -</sup> S&P-500 wide market stock index including weighted quotes for the US top 500 companies.

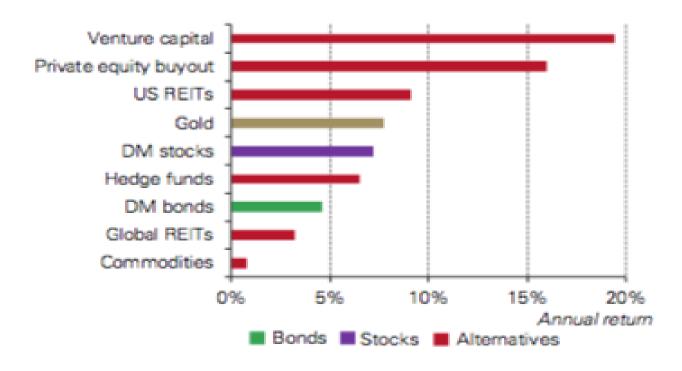
<sup>\*\* -</sup> Bonds Fund (ISHARESIBOXX INVESTMENT GRADE iShares iBoxx \$ Investment Grade Corporate Bond ETF) - An American passive investment fund that invests funds in dollar-denominated bonds of investment grade.

<sup>\*\*\* -</sup> Real Estate Fund (Dow Jones EQUITY REIT Total Return Index). A fund that invests in all segments of the US real estate market, reflecting current trends. The currency is the US dollar.

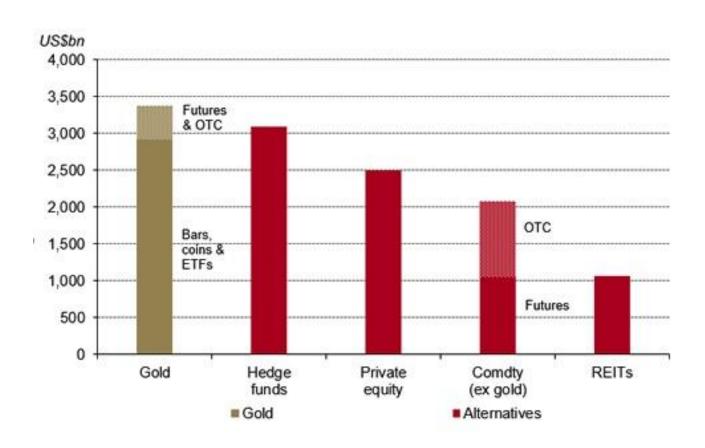
<sup>\*\*\*\* -</sup> Dollar Index (DXY Indexx) - This indicator is presented as the ratio of six major currencies to USD. The basket includes - Euro (EUR), Yen (JPY), Pound Sterling (GBP), Canadian Dollar (CAD), Swedish Krona (SEK), and Swiss Franc (CHE). The funds of those states that are current partners of the United States in trade and, therefore, have an impact on their economy are taken into account.

#### GOLD PERFORMANCE FOR LAST 20 YEARS

Annualised rate of return of traditional and alternative asset indices\*



#### GOLD MARKET IS LARGER THAN OTHER ALTERNATIVE INVESTMENTS





#### THE SOURCES OF DEMAND FOR GOLD

### Average annual gold demand ~4,100 tonnes\* (approx US\$166bn)

Jewellery Investment Technology Central banks

54% 30% 10% 6%

Gold demand estimates by sector:

- Jewellery 54%
- Investment 30%
- Technology 10%
- Central banks 6%

\*Based on 10-year average demand estimates ending in 2016. Includes jewellery, technology, bars, coins and ETF demand. It excludes over-the-counter transactions.

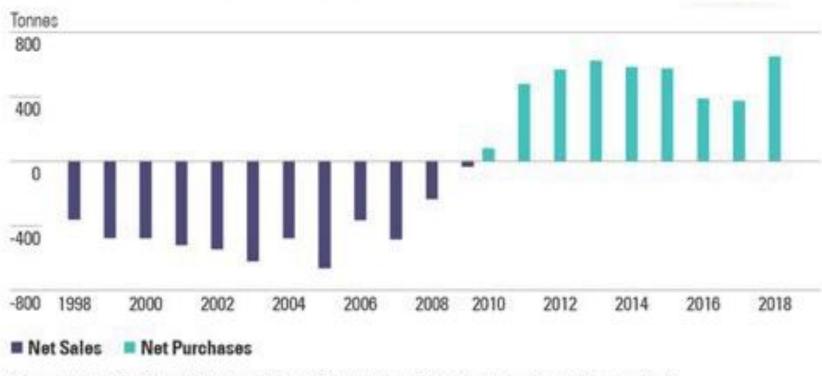
Figures may not add to 100% due to rounding.

Source: Thomson Reuters GFMS, World Gold Council



#### THE SOURCES OF DEMAND FOR GOLD

#### Central Bank Gold Purchases and Sales

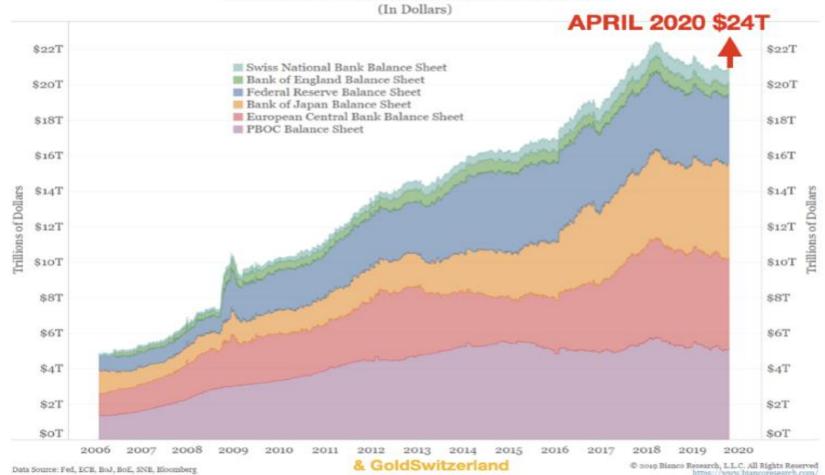


Source: World Gold Council, Goldhub: Monthly Central Bank Statistics; International Monetary Fund; data as of December, 2018.



#### **CUMULATIVE CENTRAL BANKS BALANCE SHEETS**

#### **Cumulative Central Bank Balance Sheets**



### LONDON BULLION MARKET ASSOCIATION SWISS GOOD DELIVERY LIST

# SWISS GOLD REFINERIES circa 70% of the global gold production

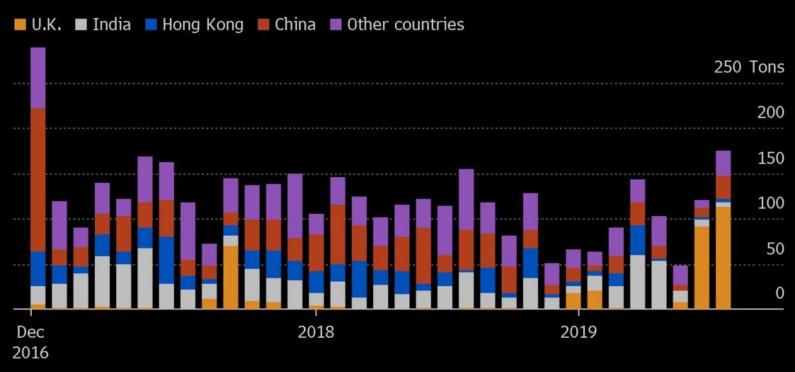
- 1. Argor-Heraueus SA, Mendriso, Ticino 500 t/year
- 2. Metalor Technologies SA, Marin, Neuchâtel 800 t/year
- 3. Pamp SA, Castel San Pietro, Ticino 450 t/year
- 4. PX Precinox SA, La-Chaux-de-Fonds, Neuchâtel 300 t/year
- 5. Valcambi SA, Balerna, Ticino 1 600 t/year



### LONDON BULLION MARKET ASSOCIATION SWISS GOLD EXPORT 2016-2019

#### **Precious Return**

Swiss gold exports jump back to 2016 highs on increased supplies to the U.K.



Source: Swiss Federal Customs Administration

**Bloomberg** 



### GOLD PRICING AT LONDON BULLION MARKET ASSOCIATION

#### LBMA GOLD PRICE (SPOT)

is set in USD twice daily at 10.30 a.m. and 03.00 p.m., London Time.

#### LBMA GOLD PRICE (SPOT) is set on the basis of offers from 13 participants:

- Bank of China, Bank of Communications, China Construction Bank, Goldman Sachs International
- HSBC Bank USA NA, ICBC Standard Bank, JP Morgan, Morgan Stanley, Societe Generale
- Standard Chartered, The Bank of Nova Scotia Scotia Mocatta
- The Toronto Dominion Bank and UBS

# Indicative LBMA GOLD PRICES (SPOT) for settlements are also available in 16 currencies:

- Australian Dollars, Canadian Dollars, Euros, Onshore and Offshore Yuan
- Indian Rupees, Japanese Yen, Malaysian Ringgit, Russian Rubles
- Singapore Dollars, South African Rand, Swiss Francs
- New Taiwan Dollars, Thai Baht and Turkish Lira.



# GOLD BULLIONS SAMPLS GOOD DELIVERY LIST





### HERCULIS HOUSE GOLD BAR PURCHASE BY INDIVIDUALS



- Execution of a safe deposit box rental agreement with <u>HERCULIS GUARDIANS SA</u> (KYC – passport, contact details, fingerprint scan).
- 2. Execution of a gold purchase contract with a **Swiss Dealer** for the amount not less than EUR 500k (KYC passport, CV, contact details).
- Money transfer in <u>Euro</u> or <u>Swiss Francs</u> to the Dealer's account against a <u>Pro-forma Invoice</u>.
- Fixing a transaction price at LBMA GOLD PRICE (SPOT) plus not less than 3%.
- 5. Gold delivery to the <u>HERCULIS HOUSE</u> vault on the 2nd day from a Swiss Gold Refinery (Good Delivery List) by the transportation company <u>LOOMIS</u>.
- 6. Gold acceptance and placement into a safe deposit box by the **Buyer** itself or its **Attorney-in-fact**.



### HERCULIS HOUSE GOLD BAR SALE BY INDIVIDUALS



- 1. Execution of a gold sale contract with the <u>Swiss</u> **Dealer** (KYC passport, CV, contact details).
- The <u>Seller</u> or its <u>Attorney-in-fact</u> hands gold to the transportation company <u>LOOMIS</u> for the delivery to the Dealer.
- The <u>Dealer</u> fixes a transaction price for the delivered gold at LBMA GOLD PRICE (SPOT) minus not less than 3%
- The **Swiss Gold Refinery** within 2 days confirms to the Dealer that the gold is authentic.
- The <u>Dealer</u> pays the transaction amount to the Seller's bank account.



### HERCULIS HOUSE GOLD BAR PURCHASE BY LEGAL ENTITIES



- 1. The **Company** passes the KYC procedure with a **Liechtenstein Dealer** (KYC
- Charter, Trade Register Extract, Last Balance Sheet and Profit and Loss Statement, Copies of Passports of Director and Beneficiary Holders, Notarized Signature of the Company Director).
- 2. The <u>Company</u> enters into a safe deposit box rental agreement with <u>HERCULIS GUARDIANS SA</u> (KYC Charter, Trade Register Extract, Last Balance Sheet and Profit and Loss Statement, Copies of Passports of Director and Beneficiary Holders, Notarized Signature of the Company Director, fingerprint scan and contact details of the Company's Representative).
- 3. The <u>Company</u> enters into a gold purchase contract with the <u>Liechtenstein</u> <u>Dealer</u> for the amount not less than EUR 500k.
- 4. The Company pays (in RUB, EUR, HKD, USD, CHF) to the Dealer's account against a Pro-forma Invoice.
- 5. The <u>Dealer</u> fixes a transaction price at **LBMA GOLD PRICE (SPOT) plus not** less than 3%.
- 6. The <u>Dealer</u> delivers gold to the <u>HERCULIS HOUSE</u> vault on the 2nd day from a Swiss Gold Refinery (Good Delivery List) by the transportation company <u>BRINKS</u>.
- 7. The <u>Company's Representative</u> accepts gold from the transportation company <u>BRINKS</u> and places it into a safe deposit box.



### HERCULIS HOUSE GOLD BAR SALE BY LEGAL ENTITIES



- 1. The <u>Company</u> enters into a gold sale contract with the <u>Liechtenstein Dealer</u> (KYC Charter, Trade Register Extract, Last Balance Sheet and Profit and Loss Statement, Copies of Passports of Director and Beneficiary Holders, Notarized Signature of the Company Director).
- 2. The <u>Company's Representative</u> delivers gold to the transportation company <u>BRINKS</u> for its delivery to the <u>Dealer</u>.
- 3. The <u>Dealer</u> fixes a transaction price for the delivered gold at LBMA GOLD PRICE (SPOT) minus not less than 3%
- 4. The **Swiss Gold Refinery** within 2 days confirms to the Dealer that the gold is authentic.
- 5. The <u>Dealer</u> pays the transaction amount to the Company's bank account.



# HERCULIS HOUSE RECEPTION ZONE





# HERCULIS HOUSE RESTRICTED ZONE





### HERCULIS HOUSE SECURED VAULT



#### **SECURITY – CONFIDENTIALITY - SIMPLICITY**

- You may store and protect from loss, theft or robbery whatever items you wish: jewels, documents, currency, precious metals, IT backups etc.
- Whatever your nationality or place of residence, you only need to provide an identification document.
- A Customer can be corporate entities or individuals.
- You can give a power of attorney to allow access to your safe to a third party of your choosing.
- Individual right or multiple rights to access are possible.

Only illegal or dangerous items are forbidden, such as weapons, ammunition, explosives and drugs.



# HERCULIS HOUSE SECURED VAULT

ТҮРЕ	MAXIMUM WEIGHT	HEIGHT	WIDTH	DEPTH	PRICE	
Α	<b>60</b> kg	<b>60.8</b> mm	300 mm	480 mm	CHF 500	
В	<b>80</b> kg	91.2 mm	300 mm	<b>480</b> mm	CHF 900	
С	<b>100</b> kg	<b>152.0</b> mm	300 mm	<b>480</b> mm	CHF 1,500	
D	<b>120</b> kg	<b>212.8</b> mm	300 mm	<b>480</b> mm	CHF 2,200	
E	<b>120</b> kg	364.0 mm	300 mm	<b>480</b> mm	CHF 3,000	
F	<b>150</b> kg	364.0 mm	600 mm	<b>480</b> mm	CHF 4,000	
Rent to be paid in advance for a Swiss resident:		Annual fee if t are kept by He Guardians SA (optional):	. /(11)	valuables put i	Unless specified otherwise, valuables put into the safe deposit box for custody, are insured up to	
	be paid in 2 e for a non-sident: years	Up front reformed the legislation in the legislation with the legislation in the legislat	keys are	the amount of Additional insube bought on a	rance coverage can	



### HERCULIS HOUSE OUR ADVANTAGES

- NO form A is required. NO link to a bank account.
- Simple KYC procedure.
- Flexibility of access (off working hours with advance notice).
- High class of security: 9 out of 12.
- Additional insurance coverage above 20'000 CHF (upon request).
- Two keys belong to Client (mechanical key and electro-mechanical key).
- Discreet place out of Geneva, Zurich and Basel.
- EDO (Free Port) license for valuable goods storage.
- Arranging private deals in purchase/sale of gold bars, precious stones and paintings.
- Arranging settlement of the sale/purchase precious stones and paintings deals via Herculis escrow account.
- Arranging helicopter transfer from Zurich, Geneva, Basel and Lugano airports to Porrentruy and back.



#### Wealth & Investment Boutique

#### **HERCULIS GUARDIANS SA**

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facebook.com/Herculispartners



www.herculisguardians.ch





Porrentruy

1

#### **Family Office Services**

2.

**Wealth and Assets Management** 

3

**Private Equity and Alternative Investments** 

4.

Trustee Services (Domiciliation, Administration and Accounting)

5.

**Safe Boxes and Precious Metals**